



RICK GUILD, SIOR
Senior Vice President
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Years of Experience

39 Years

Specialization

Office Leasing and Sales
Tenant Representation

Achievements + Recognitions

CoStar Power Broker Award: 2021 & 2020

CoStar Top Office Company Leasing:
2020 & 2021

NAIOP Largest Office Building Sale: 2021

NAIOP Office Lease of the Year: 2020 &
2019

National SIOR Top 50 Transaction: 2020

Professional & Social Affiliations

- National Board Member, NAIOP
- Board Member, Oklahoma NAIOP Chapter
- Lifetime Board Member, Tulsa Boys Home
- Member of Southern Hills Country Club

Rick Guild has more than 39 years of expertise, and has completed over a billion dollars in personal leasing and sales while involved in leasing, managing, developing and selling office and industrial properties in Tulsa, Oklahoma. Guild began his career in commercial real estate in 1983 with Trammell Crow Company. He was responsible for the leasing and marketing of the entire 4,500,000 square foot Tulsa office building and warehouse ownership portfolio. This portfolio included the 52-story BOK Tower (1.4 million square feet), Williams Towers I & II (770,000 square feet), Triad Center I and II, and many others. Clients included Merrill Lynch, Cigna, Equitable, and CalPERS.

In 1992, Guild became the Director of Leasing over a 3,000,000 square foot real estate portfolio with Property Company of America. Guild oversaw all leasing, brokerage, and tenant relation activities. In 1998, Rick founded The Guild Company and lead as President and CEO for 22 years. In 2020, Guild moved to partner with Newmark Robinson Park to help guide and grow the company's Tulsa team.

NOTABLE TRANSACTIONS

Warren Place Office Complex (2022)	\$101 million (970,175 SF sale)
Unit Corporation Building (2021)	\$35 million (196,350 SF sale)
American Airlines	\$14.2 million (sale)
SWPA Building (2019)	\$7.1 million (sale)
One Memorial Place	\$6.9 million (sale)
Detroit Lofts (2019)	\$4.6 million (sale)
Vandever Lofts (2020)	\$4.5 million (sale)
BP/Amoco	212,285 SF
McLeod USA	162,000 SF
Samuel Son & Co Steel	100,100 SF
Unit Corporation (2021)	87,632 SF
Airgas USA, LLC (2021)	73,130 SF

SAMPLE CLIENT LIST

Connor & Winters Law Firm (2021)	McAfee & Taft Law Firm
Vast Bank (2021)	Fidelity Bank (2020)
Stan Johnson Company (2021)	Unit Corporation (2021)
Selser Schaefer Architects (2022)	The Zarrow Foundation
Gable Gotwals Law Firm (2021)	The Summit Club (2019)